

## **Historic, Archive Document**

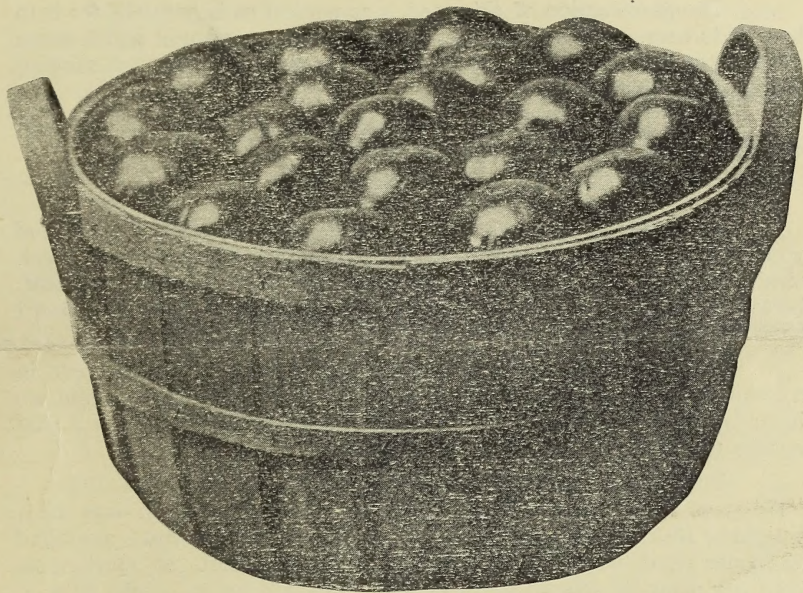
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CONTRACT CIRCULAR

# TO THE TRADE



*Prize Bushel of Langdon's Northern Adirondack Earliana Tomato.*

**THIS IS THE EARLIEST, SMOOTHEST, HARDEST AND BEST EARLY  
TOMATO EVER GROWN.**

We began seven years ago by going over the field ahead of the pickers, selecting a fruit here and there, judging by earliness, large size, thick, blocky shape, prolificness, smoothness and color.

This bushel was then cut and all fruit not showing very solid meat and small seed cavities was rejected—about half the bushel.

We have done this for seven years and can see a remarkable difference in our strain.

Another reason for this improvement, we are located in the far north near the Canadian line, and each year our short, cool season tends to breed in earliness and vigor, for, as the vines are healthy up here, we do not need to spray for blight.

The germination of this seed is as perfect as is possible for it to be. It is home-grown, cleaned and graded by a new mill which takes out the smallest seeds, leaving them extra large and plump for starting strong, vigorous plants.

From two acres of our Northern Adirondack Earliana we sold 400 fifty-pound baskets for \$900.00 in 1909.

### HERE IS OUR PROOF.

J. M. Myer, Gridley, Calif., writes Nov. 28, 1910: "I tried your strain of Earliana last year, and alongside of two other crack strains of Earliana yours were ripe a full week first and 25 per cent. better in every way—the finest in early tomatoes I ever saw, and I have been at it for thirty years."

One of our customers in Florida sowed ten pounds last year in a comparative trial with a \$4.50 fancy strain he had been using, and we have just filed his order for ten pounds more at \$6.00. Such a trial speaks for itself.

The Pennsylvania State College reports in part Oct. 22, 1910: "This year the number of marketable ripe fruits per plant was 46.1, weighing 10.33 pounds per plant. The unmarketable fruits averaged 13.25 per plant, weighing .81 pounds. The per cent. of marketable fruit per plant for this season was 75.50 per plant by count and 92.8 by weight.

Think of it, Earliana at the rate of more than 700 50-pound baskets per acre of marketable fruit!

"Grower," of the Market Growers Journal says,—"This Langdon strain I have found all they claim for it." Also on Nov. 10, 1910, he writes:—"I think your strain the finest early variety ever produced for out-of-door use, and for forcing is also very good."

"Grower" runs 100,000 square feet of glass and knows what a good tomato should be.



Prof. W. F. Massey is Associate Editor of the Market Growers Journal and for his department wrote the following paragraphs:---

July 23, 1910, "The strain of Earliana Tomatoes sent me by the Langdons, of Constable, N. Y., is certainly the best of that variety I have ever seen. I have yet to see a gnarly fruit among them, but the old strain of Earliana is the same old crooked thing."

Aug. 20, 1910, "The heaviest cropper under glass is the Earliana, but when I grew it under glass it was too rough. But now with the very smooth strain I have from the Langdons, I believe that they will pay well under glass for mid-winter work on account of its productiveness and early maturity."

Oct. 1, 1910, "The best early tomato I have tested is Langdon's strain of Earliana. They were uniformly smooth with me, early and productive, and I shall use them altogether for early fruit."

Oct. 23, 1910, "I had Early June, June Pink, Earliana in three stocks and Bonny Best among those claimed to be the earliest. The best early tomato in my trials this year was Langdon's Earliana."

Jan. 7, 1910, "In my trials last summer the Earliana of the Langdon strain was well ahead of any other early tomato tried, both in earliness, size and quality, and was as smooth as any other sort. It seems to me that its great value, aside from good size and shape, is its habit of throwing a large, early crop all at once. Any market gardener will see the advantage of getting the most of the crop while the price is good, and this habit seems more developed in this strain than in any I have tried."

Prof. Massey also wrote this to us, "I have tried all the various strains of Earliana on the market, and yours is the only one I have found that meets my idea of what a good early tomato should be. I had them here just like the picture and believe they are the Best Early Tomato Yet Developed." Need we say more?

This seed has been on the market three previous years and is no experiment. We are sending it into every State, but three, in the Union, and either as the good old standby Earliana, or as a novelty, there is Good Money In It For You.

Let us book your order for October delivery at the following prices:-  
1 lb. \$4; 5 lbs. \$3.50 per lb.; 10 lbs. \$3.25 per lb., postpaid; 50 lbs. \$3 per lb., f. o. b. freight.

N. B.—These prices cannot be guaranteed after our sowing time, about April 1st.

Special price quoted on a larger amount upon request stating amount wanted. We are aware this is more than the price at which ordinary seed can be bought--But We Deliver The Value.

Our retail price will be continued as before. The supply is ample. 1-2 oz. 40c, 1 oz. 60c, 2 oz. \$1.20, 4 oz. \$2.00, 8 oz. \$3.50, 1 lb. \$6.00.

Seed from selected Crown Fruit; Extra Good:---1-2 oz. 75c, 1 oz. \$1.25. Can be supplied only when in stock.

Seed from our line breeding plots, Best Private Stock, just such as we sow, 1-2 oz. \$3.00, 1 oz. \$5.00. Can be supplied only when in stock.

As to our reliability we refer you to Mr. O. J. Barnes, Malone, N. Y., who is a member of the American Seed Association.

### THE SOUTH AFRICAN PIPE CALABASH.

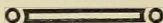
The Pipe That Will Not Burn Your Tongue.

We have a limited amount of this seed which we will sell at 25c per packet of 25 seeds, or \$2.50 for not less than 1,000 seeds.

Also we will send you a finished pipe for \$2.00 for examination. If you don't think it worth the price, return it unused and we will promptly return you your money.

These pipes color with use like meerchaum, are in every way superior to that costly material and except having a different bowl are equally as good as a meerchaum selling in different places at from \$3.00 to \$4.50.

F. & H. P. LANGDON.



MAPLE RIDGE FARM.

Constable, N. Y., Feb. 1st, 1911.

Subscribe for the WEEKLY MARKET GROWERS JOURNAL, Louisville, Ky.

This is a publication that is printed exclusively for market gardeners. It hits the nail on the head for the men whose income per acre is \$200, \$300, \$400 and \$500. They appreciate it too. Only \$1.00 per year.

Ten weeks to any address in the United States on trial for 10 cents. To Canada \$1.50 a year. Mention "Langdon" when you write.